

## Message Text

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PAGE 01 KUWAIT 03429 240700Z

11

ACTION PM-07

INFO OCT-01 NEA-10 ISO-00 EUR-25 MC-02 AID-20 IGA-02 SS-15

CIAE-00 INR-10 NSAE-00 RSC-01 EB-11 DRC-01 /105 W

----- 043129

R 220743Z SEP 73ZD

FM AMEMBASSY KUWAIT

TO DA WASHDC

INFO SECDEF WASHDC

SECSTATE WASHDC 7721

USCINCEUR, VAIHINGEN, GERMANY

LIMITED OFFICIAL USE KUWAIT 3429

E.O. 11652: N/A

TAGS: MASS, KU

SUBJECT: FMC DESIRE TO DEMONSTRATE TO XR 311 VEHICLE  
IN KUWAIT

1. WALDRO WARD, MANAGER, INTERNATIONAL ENGINEERING AND PRODUCTION, FMC CORPORATION ORDNANCE DIVISION CALLED ON EMBOFF SEPTEMBER 20. WARD VISITING KUWAIT AT HIS INITIATIVE TO INVESTIGATE POSSIBILITIES SELLING XR-311 WHEELED JEEP-LIKE VEHICLE TO GOK. WARD ALSO INTERESTED SELLING THIS SYSTEM IN SAUDI ARABIA, LOWER GULF AND POSSIBLY IRAN.

2. EMBOFF EXPLAINED GENERAL GROUND RULES GOVERNING APPROACHES BY COMPANIES TO GOK IN CONNECTION MILITARY SALES AND WARD SAID HE UNDERSTOOD SITUATION. FYI HE ASKED HOW CADILLAS-GAGE ARRANGED DEMONSTRATE ITS VEHICLE LAST SPRING. EMBOFF ADMITTED DEMONSTRATION TOOK PLACE BUT VOLUNTEERED NO ADDITIONAL INFO. WARD SEEMED SOMEWHAT PEEVED OVER WHAT HE SEEMED SUGGEST WAS SPECIAL TREATMENT GIVEN CADILLAS-GAGE. END FYI.

3. WARD SAID HE WILL BE APPROACHING DEPT (PM/MC) AND DA IN NEXT COUPLE WEEKS WITH REQUEST TO HAVE XR-311 DEMONSTRATED IN LIMITED OFFICIAL USE

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PAGE 02 KUWAIT 03429 240700Z

KUWAIT AND APPARENTLY ELSWHERE IN REGION. IF

APPROVAL GRANTED HE WOULD ANTICIPATE SHIPPING  
VEHICLE LATE OCTOBER AND DEMONSTRATING IT LATE  
NOVEMBER.

4. COMMENT: WE NOT EAGER PUSH XR-311 NOW BUT  
VEHICLE DOES SEEM WELL SUITED TO DESERT BASED  
ON FILM WE HAVE SEEN. IF DEMONSTRATION TAKES  
PLACE, POSSIBLE GOK WILL BE INTERESTED AND BY  
LATE NOVEMBER PICTURE MAY BE CLEARER. THEREFORE  
WE WISH RESERVE JUDGMENT FOR TIME BEING ON ADVIS-  
ABILITY GRANTING APPROVAL. MEANWHILE WOULD APPRECIATE  
HAVING USG INFO ON SYSTEM WHICH STILL BEING EVALUATED  
AND WHICH AS FAR AS WE KNOW NOT YET ACCEPTED BY ANYONE.  
STOLTZFUS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** collinp0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973KUWAIT03429  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Handling Restrictions:** n/a  
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**Office:** ACTION PM  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** collinp0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 JAN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04-Jan-2002 by willialc>; APPROVED <04 MAR 2002 by collinp0>  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FMC DESIRE TO DEMONSTRATE TO XR 311 VEHICLE IN KUWAIT  
**TAGS:** BEXP, KU  
**To:** n/a  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005